

# Country Commerce

## A business guide to investing, licensing and trading in 55 countries

*Country Commerce* is a practical reference guide to the specific operating conditions, commercial laws and business regulations in 55 countries.

Whether your company exports directly or has established overseas operations, *Country Commerce* enables you to keep pace with changing regulations and operating conditions. It offers unbiased guidance on critical issues such as obtaining proper permits and registrations, protecting your intellectual property in the Internet age and complying with local tax laws—including e-commerce rules.

A subscription to *Country Commerce* enables you to:

- Organise new investments with comprehensive information on the economic, trade, regulatory and investment conditions in 55 countries.
- Understand and plan for new regulations a country has implemented.
- Stay ahead of developments in e-commerce and intellectual property.
- Take advantage of country-specific tax and financial incentives.
- Stay informed on current labour force trends and salaries in each country.
- Save time and effort with ready-to-use contact information for a country's major agencies and financial organisations.

### **Country Commerce provides comprehensive coverage of each country's business environment**

Each *Country Commerce* report includes sections on:

- The operating environment
- Organising an investment
- Incentives
- Licensing
- Competition and price policies
- Exchanging and remitting funds
- Corporate taxes
- Personal taxes
- Capital sources
- Human resources
- Foreign trade
- E-commerce

### **What countries does *Country Commerce* cover?**

#### **Americas**

Argentina, Brazil, Canada, Chile, Colombia, Costa Rica, Ecuador, El Salvador, Guatemala, Honduras, Mexico, Nicaragua, Panama, Peru, United States, Uruguay, Venezuela

#### **Africa and the Middle East**

Egypt, Iran, Israel, Kenya, Nigeria, Saudi Arabia, South Africa

#### **Asia and Australasia**

Australia, China, Hong Kong, India, Indonesia, Japan, Malaysia, New Zealand, Pakistan, Philippines, Singapore, South Korea, Taiwan, Thailand, Vietnam

#### **Eastern Europe**

Czech Republic, Hungary, Poland, Russia

#### **Western Europe**

Belgium, France, Germany, Greece, Italy, Netherlands, Norway, Spain, Sweden, Switzerland, Turkey, United Kingdom

### **How can you benefit from *Country Commerce*?**

It pays to know the ins and outs of each country's business investment environment. With *Country Commerce* you can organise new investments; understand and plan for new regulations a country has implemented; and stay ahead of new developments in e-commerce, intellectual property, taxes, wages, fund management and much more. Each report will assist you to:

- Enter a country market with greater efficiency and according to local regulations.
- Direct ongoing operations in compliance with foreign business regulations and commercial laws.
- Obtain proper permits and registrations.
- Determine if a country's existing intellectual property laws can be applied to e-commerce.
- Comply with local tax laws, including e-commerce rules.
- Monitor economic and trade conditions to take advantage of business opportunities and develop strategic corporate plans.
- Raise, exchange and remit funds.
- Take advantage of financial and tax incentives.
- Hire local employees in compliance with laws.
- Invest wisely and protect your investments around the world.

## Who uses *Country Commerce*?

*Country Commerce* is designed for organisations that operate in numerous countries and need to keep pace with regulatory changes and operating conditions. With *Country Commerce*, senior business executives can plan and implement successful market-entry strategies. Global and regional managers as well as exporters can make informed decisions on in-country licensing and new joint-venture proposals. Business executives can further conduct a comparative analysis of specific issues and factors among different countries, further enhancing and protecting investments overseas.

## How we produce *Country Commerce*

- **What are the sources of data used in *Country Commerce*?**

We work with analysts around the world to gather the information needed for *Country Commerce*. Because our analysts are in-country, they have ready access to official governmental sources for the regulatory information we need to produce *Country Commerce*.

- **Who writes *Country Commerce*?**

The team that writes *Country Commerce* is supported by our extensive network of local experts in specialised areas, such as tax and accounting. Official sources are further supplemented by interviews with companies (domestic and foreign) in the private sector—ensuring that *Country Commerce* always reports on business conditions from the point of view of the local practitioners.

## Benefits of Internet delivery

eiu.com gives everyone in your organisation easy access to *Country Commerce*.

Features include:

- Five-year archive access.
- Full-text searching.
- PDF or html formats.
- Networked access—authorised users can be based in different cities or countries.

## Update frequency

Annual.

## How to subscribe

For more information or to apply for a free trial, go to [www.eiu.com](http://www.eiu.com) or call your nearest Economist Intelligence Unit office. For a complete listing of all our office locations and representatives, please visit [www.eiu.com/service](http://www.eiu.com/service).

### Quantec Research (Pty) Ltd

420 Sussex Avenue  
Lynnwood  
Pretoria 0081  
South Africa  
Tel: +27(0)12 361 5154  
Fax: +27(0)12 348 5874  
E-mail: [eiui@quantec.co.za](mailto:eiui@quantec.co.za)

2006/07